

## **DEVELOPMENT DIRECTOR**

**£49,539 - £62,756 per annum  
depending upon experience**

The Development Director leads the Development team in promoting all aspects of fund-raising for the College. The appointee will be responsible for the implementation and success of the College's 2019 Development Campaign. He or she will manage all communications and relations relating to College Development in the broadest sense.

Experience of, and success in, fundraising in an educational, commercial or charitable institutional environment is essential. The appointee will have closed gifts in excess of £100k and have leadership experience in campaigns with targets of £5m or more. Holding a degree, or equivalent qualification, the Director will have a broad understanding of the funding needs for higher education, in addition to demonstrable leadership skills and experience in communications and external relations.

The College offers generous annual holiday and other benefits commensurate with working for a large Cambridge University College, including the option to join the USS pension scheme.

**A full information pack, including application form, is available from the College website at [www.girton.cam.ac.uk](http://www.girton.cam.ac.uk) or contact [personnel@girton.cam.ac.uk](mailto:personnel@girton.cam.ac.uk) / telephone 01223 339891. Please quote job reference 157.**

**Closing date: noon 10 February 2012.  
Interviews: 29 February 2012.**